

UK Grocery Data Index Full Year 2020

May 2021

186	161	165	135	158	272	255	259	1591
796	844	852	855	1067	1557	1537	1552	9060
227	307	330	284	395	534	587	555	3219
159	205	167	168	201	354	327	340	1921
120	141	139	120	135	175	255	292	1377
29	25	31	56	55	63	72	97	428
21	12	13	15	28	45	77	59	270
5	7	12	19	24	54	33	33	187
29	27	24	47	36	41	48	42	294
31	2	7	1	4	5	36	10	96
1603	1731	1740	1700	2103	3100	3227	3239	18443
125	128	9	-40	363	997	127	12	
5.0	8.0	0.5	-2.3	20.9	47.4	4.1	0.4	
52.70	57.70	58.00	56.67	70.10	103.33	107.57	107.97	50.53
8.00	5.00	0.30	-1.33	13.43	33.23	4.23	0.40	
1282	1367	1409	1360	1619	2387	2485	2494	14404

UK Grocery Data Index 2021

The Lumina Intelligence Grocery Data Index, created in partnership with The Grocer, Conveniencestore.co.uk and Forecourt Trader, is a comprehensive overview of the total UK grocery market landscape, comprising outlet volumes and turnover estimates for convenience stores, forecourts, supermarkets and discounters, split by sub-channels. The report also analyses the evolution of the market through year-on-year comparisons



DATA ON THE UK GROCERY RETAIL MARKET

The Lumina Intelligence Grocery Data Index provides authoritative market sizing data that tracks the performance of operators across the UK grocery retail market.

The report provides market rankings based on retailer turnover and outlet numbers and segmented by sub-channels for convenience, forecourts and supermarkets.

Retailers and suppliers should use this report to support their channel strategies. Retailers can benchmark themselves against competitors within their channel and suppliers can use this data for prioritisation of customers.

INCLUDED IN THE REPORT

Outlet volumes and turnover estimates for operators across the grocery retail market, including year-on-year change, split by the following sub-channels:

Convenience stores

- Convenience Multiples
- Co-operative Societies
- Symbol groups
- Unaffiliated independents

Forecourts

- Multiple grocers/Co-ops
- Oil company owned
- Independent dealers

Supermarkets

- Multiple grocers/discounters
- Co-operatives
- Independent supermarkets

METHODOLOGY

- Data collected directly from retailers/operators in partnership with The Grocer, Forecourt Trader and Conveniencestore.co.uk.

- Forecourt figures provided by Experian Catalyst
- Turnover estimates based on reported sales taken from annual company reports where available.
- Independent retailers average weekly sales estimated through competitor benchmarks, location strategy, average store size, proposition make-up/focus (e.g. focus on fresh & chilled) and market positionings

BENEFITS OF THIS REPORT

- Understand the operator landscape and assess the scale of leading players
- Rankings (by both outlets and turnover) segmented by convenience, forecourts, supermarkets and discounters
- Use this report to support your channel strategy and the prioritisation of customers and competitors

- **Format:** Electronic PDF
- **Access:** Corporate access
- **Publication date:** May 2021
- **Pricing:** £495 + VAT

Get in touch

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